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## **GLENDALE INCREASES JOBS AND BUSINESS THROUGH ECONOMIC DEVELOPMENT EFFORTS**

**GLENDALE, Ariz.** – In the past 12 months, numerous companies have utilized the expertise of Glendale’s Economic Development Department to keep their company in Glendale or relocate their business to the city, resulting in 1,710 jobs and a strong base of economic activity for Glendale. Large employers such as Bechtel and Southwest Ambulance, as well as smaller, locally based companies like Anvil Athletics and Multi-Enterprise Inc., are examples of Glendale businesses that have worked with the city and chosen Glendale as the home for their staff and product.

The total number of jobs the Economic Development Department helped create or retain in Glendale from July 1, 2010 to June 30, 2011 is 1,710. These businesses were a mixture of companies new to the city as well as existing corporations and include several well-known companies in Glendale.

“Creating and keeping jobs is one of the most critical investments for the city of Glendale because of the positive effect it has on our local, regional and state economy,” said Brian Friedman, Glendale Economic Development Director. “We have companies that seek us out and work with us solely through the process because of our reputation to deliver customer service and results. We also knock on doors everyday to let folks know the great economic benefits of doing business in this city.”

*(more)*



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Those benefits include Glendale’s Business Assistance Program that specializes in site selection, development expertise, expedited plans review, transportation and traffic research, energy and water efficiency incentives, community demographics and guidance for funding and financial assistance.

“After a nationwide search, Bechtel Corporation chose to keep its Business Services operation in Glendale,” said Chris Baker, General Manager, Bechtel Business Services. “The city’s approach to long-term partnering with employers and ease of doing business were important factors in our decision to remain in Glendale. The city consistently exhibits excellence in communications with a heightened level of responsiveness and an ability to make decisions in a timely manner.”

“Glendale’s pro-business approach makes conducting business in Glendale relatively easy compared to other communities throughout the U.S.,” said John Lenio, Managing Director and Economist, CB Richard Ellis. “Our clients seek long-term partners who can help bring a project to fruition in a timely manner. Our experience has been highly positive and collaborative and, frankly, we could not ask for much more from Glendale and its economic team.”

Companies that worked with Glendale’s Economic Development Department this past year include:

- Waterous 35 new jobs
- Southwest Ambulance 70 jobs retained
- Boart Longyear 140 new jobs
- Multi-Enterprise, Inc. 20 new jobs
- Lerner & Rowe 7 new jobs
- GSA 58 new jobs
- Bechtel 320 jobs retained
- Anvil Athletics 5 new jobs
- Banner Thunderbird Hospital 400 new jobs
- Schuck & Sons 280 new jobs
- Coca Cola 97 new jobs
- Total Transit 228 new jobs
- Midwestern University 50 new jobs

To contact Glendale’s Economic Development Department, call (623) 930- 2983 or visit